

FINANCIAL QUALIFICATIONS

Item 1 (continued):

Other Items: (Itemize Below)

Legal Costs:

2,500.-

Engineering Costs:

1,400.-

Installation Costs:

7,500.-

Other Miscellaneous:

1,500.-

Total Other Items:

12,900.-

Total Construction Costs:

120,500.-

Add Estimated Cost of Operation for Three Months:

6,900.-

Total Costs To Be Met By Applicant:

\$ - 140,300.-

- (b) State the basis of the estimates in (a), above, including complete itemization of the cost of operation for the first three months, including cost of proposed programming.
- (c) The proposed construction is to be financed and paid for in the following manner. The financial plan should provide for sufficient funds to construct the station and operate it for a period of three months without relying on advertising or other station revenues to meet operating costs.

Odessa, TX
FM CH213A
BPED841127MC

**FINANCIAL QUALIFICATIONS
OF BROADCAST APPLICANT**

	TOTAL
<u>ANTENNA SYSTEM:</u> (Including antenna, antenna tower, transmission line, phasing equipment, ground system, coupling equipment and tower lighting.)	\$ 21,500.
<u>RF GENERATING EQUIPMENT:</u> (Including xmitter, tubes, filters, diplexer, remote control equipment, and automatic logger.)	23,200.
<u>MONITORING AND TEST EQUIPMENT:</u> (Including frequency monitor, modulation monitor, oscilloscope, dummy load, vectorscope, video monitors.)	3,400.
<u>PROGRAM ORIGATION EQUIPMENT:</u> (Including control consoles, film chains, cameras, audio tape equipment, video tape equipment, program and distribution amplifiers, limiters, and transcription equipment.	31,000.
<u>ACQUIRING LAND:</u>	- 0 -
<u>ACQUIRING, REMODELING OR CONSTRUCTING BUILDINGS:</u>	40,000.
<u>ITEM 1 CONTINUED:</u>	
<u>OTHER ITEMS:</u> (Itemize below)	
Legal Costs:	2,500.
Engineering Costs:	1,400.
Installation Costs:	7,500.
Other Miscellaneous:	1,500.
<u>TOTAL OTHER ITEMS:</u>	12,900.
<u>TOTAL CONSTRUCTION COSTS</u>	119,100.
<u>ADD ESTIMATED COST OF OPERATION FOR 3 MONTHS:</u>	6,900.
<u>TOTAL COSTS TO BE MET BY APPLICANT:</u>	138,900.

FINANCIAL QUALIFICATIONS
OF BROADCAST APPLICANT

BETHANY TOWNSHIP, N.J.
BPED - 840918 IH
FM CH 209C

The Commission is seeking in the questions that follow information as to contracts and arrangements now in existence, as well as any arrangements or negotiations, written or oral, which relate to the present or future financing of the station; the questions must be answered in the light of this instruction.

- 1.(a) Give estimated initial costs of making installation for which application is made. If performed under a contract for the completed work, the facts as to such contract must be stated in lieu of estimates as to the several items. In any event, the cost shown must be the costs in place and ready for service, including the amounts for labor, supervision, materials, supplies and freight. Cost items such as professional fees, mobile and STL equipment, non-technical studio furnishings, etc., should be included under "Other Items" below, and itemized.

	<u>COLUMN I</u> (Use only when itemizing)	<u>COLUMN II</u> (Total)
<u>Antenna System:</u> (Including antenna, antenna tower, transmission line, phasing equipment, ground system, coupling equipment and tower lighting.)	\$	\$ 41,400.
<u>RF Generating Equipment:</u> (Including transmitter, tubes, filters, diplexer, remote control equipment, and automatic logger.)		46,200.
<u>Monitoring and Test Equipment:</u> (Including frequency monitor, modulation monitor, oscilloscope, dummy load, vectorscope, video monitors.)		3,400.
<u>Program Origination Equipment:</u> (Including control consoles, film chains, cameras, audio tape equipment, video tape equipment, program and distribution amplifiers, limiters, and transcription equipment.		31,000.
<u>Acquiring Land:</u>		0
<u>Acquiring, Remodeling or Constructing Buildings:</u>		18,000.

FINANCIAL QUALIFICATIONS

Item 1 (continued):

Other Items: (Itemize Below)

Legal Costs:

2,500.

Engineering Costs:

1,400.

Installation Costs:

8,000.

Other Miscellaneous:

1,500.

Total Other Items:

13,400.

Total Construction Costs:

140,000.

Add Estimated Cost of Operation for Three Months:

15,600.

Total Costs To Be Met By Applicant:

169,000.

(b) State the basis of the estimates in (a), above, including complete itemization of the cost of operation for the first three months,

Ojai, CA
FM CH203A
BPED840907IB

**FINANCIAL QUALIFICATIONS
OF BROADCAST APPLICANT**

	TOTAL
<u>ANTENNA SYSTEM:</u> (Including antenna, antenna tower, transmission line, phasing equipment, ground system, coupling equipment and tower lighting.)	\$ 3,100.
<u>RF GENERATING EQUIPMENT:</u> (Including xmitter, tubes, filters, diplexer, remote control equipment, and automatic logger.)	24,300.
<u>MONITORING AND TEST EQUIPMENT:</u> (Including frequency monitor, modulation monitor, oscilloscope, dummy load, vectorscope, video monitors.)	3,400.
<u>PROGRAM ORIGINATION EQUIPMENT:</u> (Including control consoles, film chains, cameras, audio tape equipment, video tape equipment, program and distribution amplifiers, limiters, and transcription equipment.	31,000.
<u>ACQUIRING LAND:</u>	- 0 -
<u>ACQUIRING, REMODELING OR CONSTRUCTING BUILDINGS:</u>	2,000.
<u>ITEM 1 CONTINUED:</u>	
<u>OTHER ITEMS:</u> (Itemize below)	
Legal Costs:	2,500.
Engineering Costs:	1,400.
Installation Costs:	7,500.
Other Miscellaneous:	1,500.
<u>TOTAL OTHER ITEMS:</u>	12,900.
<u>TOTAL CONSTRUCTION COSTS</u>	63,800.
<u>ADD ESTIMATED COST OF OPERATION FOR 3 MONTHS:</u>	6,600.
<u>TOTAL COSTS TO BE MET BY APPLICANT:</u>	83,300.

BPEP860616AF
Longwood, FL
AM 890kHz

**FINANCIAL QUALIFICATIONS
OF BROADCAST APPLICANT**

	TOTAL
<u>ANTENNA SYSTEM:</u> (Including antenna, antenna tower, transmission line, phasing equipment, ground system, coupling equipment and tower lighting.)	\$ 122,500.
<u>RF GENERATING EQUIPMENT:</u> (Including xmitter, tubes, filters, diplexer, remote control equipment, and automatic logger.)	124,300.
<u>MONITORING AND TEST EQUIPMENT:</u> (Including frequency monitor, modulation monitor, oscilloscope, dummy load, vectorscope, video monitors.)	8,500.
<u>PROGRAM ORIGATION EQUIPMENT:</u> (Including control consoles, film chains, cameras, audio tape equipment, video tape equipment, program and distribution amplifiers, limiters, and transcription equipment.	31,000.
<u>ACQUIRING LAND:</u>	- 0 -
<u>ACQUIRING, REMODELING OR CONSTRUCTING BUILDINGS:</u>	40,000.
<u>ITEM 1 CONTINUED:</u>	
<u>OTHER ITEMS:</u> (Itemize below)	
Legal Costs:	2,500.
Engineering Costs:	11,000.
Installation Costs:	10,000.
Other Miscellaneous:	1,500.
<u>TOTAL OTHER ITEMS:</u>	25,000.
<u>TOTAL CONSTRUCTION COSTS</u>	326,300.
<u>ADD ESTIMATED COST OF OPERATION FOR 3 MONTHS:</u>	20,700.
<u>TOTAL COSTS TO BE MET BY APPLICANT:</u>	372,000.

BAPED860418GH
San Luis Obispo, CA
FM CH202

**FINANCIAL QUALIFICATIONS
OF BROADCAST APPLICANT**

	TOTAL
<u>ANTENNA SYSTEM:</u> (Including antenna, antenna tower, transmission line, phasing equipment, ground system, coupling equipment and tower lighting.)	\$ 4,200.
<u>RF GENERATING EQUIPMENT:</u> (Including xmitter, tubes, filters, diplexer, remote control equipment, and automatic logger.)	30,900.

MEMORANDUM FOR THE DIRECTOR OF THE FEDERAL BUREAU OF INVESTIGATION

BAPED860418Q
Bakersfield, CA
FM CH217

**FINANCIAL QUALIFICATIONS
OF BROADCAST APPLICANT**

	TOTAL
<u>ANTENNA SYSTEM:</u> (Including antenna, antenna tower, transmission line, phasing equipment, ground system, coupling equipment and tower lighting.)	\$ 4,200.
<u>RF GENERATING EQUIPMENT:</u> (Including xmitter, tubes, filters, diplexer, remote control equipment, and automatic logger.)	30,900.
<u>MONITORING AND TEST EQUIPMENT:</u> (Including frequency monitor, modulation monitor, oscilloscope, dummy load, vectorscope, video monitors.)	3,400.
<u>PROGRAM ORIGATION EQUIPMENT:</u> (Including control consoles, film chains, cameras, audio tape equipment, video tape equipment, program and distribution amplifiers, limiters, and transcription equipment.	31,000.
<u>ACQUIRING LAND:</u>	- 0 -
<u>ACQUIRING, REMODELING OR CONSTRUCTING BUILDINGS:</u>	2,000.
<u>ITEM 1 CONTINUED:</u>	
<u>OTHER ITEMS:</u> (Itemize below)	
Legal Costs:	2,500.
Engineering Costs:	1,400.
Installation Costs:	7,500.
Other Miscellaneous:	1,500.
<u>TOTAL OTHER ITEMS:</u>	12,900.
<u>TOTAL CONSTRUCTION COSTS</u>	71,500.
<u>ADD ESTIMATED COST OF OPERATION FOR 3 MONTHS:</u>	6,800.
<u>TOTAL COSTS TO BE MET BY APPLICANT:</u>	91,200.

**FINANCIAL QUALIFICATIONS
OF BROADCAST APPLICANT**

KNOXVILLE, TN
BPED-860630 AG
AM 760 KHz

The Commission is seeking in the questions that follow information as to contracts and arrangements now in existence, as well as any arrangements or negotiations, written or oral, which relate to the present or future financing of the station; the questions must be answered in the light of this instruction.

- 1.(a) Give estimated initial costs of making installation for which application is made. If performed under a contract for the completed work, the facts as to such contract must be stated in lieu of estimates as to the several items. In any event, the cost shown must be the costs in place and ready for service, including the amounts for labor, supervision, materials, supplies and freight. Cost items such as professional fees, mobile and STL equipment, non-technical studio furnishings, etc., should be included under "Other Items" below, and itemized.

	<u>COLUMN I</u> (Use only when itemizing)	<u>COLUMN II</u> (Total)
<u>Antenna System:</u> (Including antenna, antenna tower, transmission line, phasing equipment, ground system, coupling equipment and tower lighting.	\$	\$ 110,400.
<u>RF Generating Equipment:</u> (Including transmitter, tubes, filters, diplexer, remote control equipment, and automatic logger.)		24,200.
<u>Monitoring and Test Equipment:</u> (Including frequency monitor, modulation monitor, oscilloscope, dummy load, vectorscope, video monitors.)		7,000.
<u>Program Origination Equipment:</u> (Including control consoles, film chains, cameras, audio tape equipment, video tape equipment, program and distribution amplifiers, limiters, and transcription equipment.		31,000.
<u>Acquiring Land:</u>		0
<u>Acquiring, Remodeling or Constructing Buildings:</u>		40,000.

FINANCIAL QUALIFICATIONSKNOXVILLE, TN (CONT.)**Item 1 (continued):****Other Items: (Itemize Below)**

Legal Costs:

2,500.

Engineering Costs:

10,000.

Installation Costs:

9,000.

Other Miscellaneous:

1,500.**Total Other Items:**23,000.**Total Construction Costs:**212,600.**Add Estimated Cost of Operation for Three Months:**9,700**Total Costs To Be Met By Applicant:**245,300.

- (b) State the basis of the estimates in (a), above, including complete itemization of the cost of operation for the first three months, including cost of proposed programming.
- (c) The proposed construction is to be financed and paid for in the following manner. The financial plan should provide for sufficient funds to construct the station and operate it for a period of three months without relying on advertising or other station revenues to meet operating costs.

BAPED860922GQ
Redding, CA
FM CH209

**FINANCIAL QUALIFICATIONS
OF BROADCAST APPLICANT**

	TOTAL
<u>ANTENNA SYSTEM:</u> (Including antenna, antenna tower, transmission line, phasing equipment, ground system, coupling equipment and tower lighting.)	\$ 4,200.
<u>RF GENERATING EQUIPMENT:</u> (Including xmitter, tubes, filters, diplexer, remote control equipment, and automatic logger.)	24,300.
<u>MONITORING AND TEST EQUIPMENT:</u> (Including frequency monitor, modulation monitor, oscilloscope, dummy load, vectorscope, video monitors.)	3,400.
<u>PROGRAM ORIGINATION EQUIPMENT:</u> (Including control consoles, film chains, cameras, audio tape equipment, video tape equipment, program and distribution amplifiers, limiters, and transcription equipment.	31,000.
<u>ACQUIRING LAND:</u>	- 0 -
<u>ACQUIRING, REMODELING OR CONSTRUCTING BUILDINGS:</u>	2,000.
<u>ITEM 1 CONTINUED:</u>	
<u>OTHER ITEMS:</u> (Itemize below)	
Legal Costs:	2,500.
Engineering Costs:	1,400.
Installation Costs:	7,500.
Other Miscellaneous:	1,500.
<u>TOTAL OTHER ITEMS:</u>	12,900.
<u>TOTAL CONSTRUCTION COSTS</u>	64,900.
<u>ADD ESTIMATED COST OF OPERATION FOR 3 MONTHS:</u>	6,600.
<u>TOTAL COSTS TO BE MET BY APPLICANT:</u>	84,400.

Ione, CA
FM CH202
BPED861023MB

**FINANCIAL QUALIFICATIONS
OF BROADCAST APPLICANT**

	TOTAL
<u>ANTENNA SYSTEM:</u> (Including antenna, antenna tower, transmission line, phasing equipment, ground system, coupling equipment and tower lighting.)	\$ 9,800.
<u>RF GENERATING EQUIPMENT:</u> (Including xmitter, tubes, filters, diplexer, remote control equipment, and automatic logger.)	34,500.
<u>MONITORING AND TEST EQUIPMENT:</u> (Including frequency monitor, modulation monitor, oscilloscope, dummy load, vectorscope, video monitors.)	3,400.
<u>PROGRAM ORIGINATION EQUIPMENT:</u> (Including	

North Highlands. CA
FM CH207

EPED861023MF

**FINANCIAL QUALIFICATIONS
OF BROADCAST APPLICANT**

	TOTAL
<u>ANTENNA SYSTEM:</u> (Including antenna, antenna tower, transmission line, phasing equipment, ground system, coupling equipment and tower lighting.)	\$ 7,900.
<u>RF GENERATING EQUIPMENT:</u> (Including xmitter, tubes, filters, diplexer, remote control equipment, and automatic logger.)	34,500.
<u>MONITORING AND TEST EQUIPMENT:</u> (Including frequency monitor, modulation monitor, oscilloscope, dummy load, vectorscope, video monitors.)	3,400.
<u>PROGRAM ORIGINATION EQUIPMENT:</u> (Including control consoles, film chains, cameras, audio tape equipment, video tape equipment, program and distribution amplifiers, limiters, and transcription equipment.	31,000.
<u>ACQUIRING LAND:</u>	- 0 -
<u>ACQUIRING, REMODELING OR CONSTRUCTING BUILDINGS:</u>	2,000.

ITEM 1 CONTINUED:

BPED861030AF
Holdridge, NE
AM 1020kHz

**FINANCIAL QUALIFICATIONS
OF BROADCAST APPLICANT**

	TOTAL
<u>ANTENNA SYSTEM:</u> (Including antenna, antenna tower, transmission line, phasing equipment, ground system, coupling equipment and tower lighting.)	\$ 192,600.
<u>RF GENERATING EQUIPMENT:</u> (Including xmitter, tubes, filters, diplexer, remote control equipment, and automatic logger.)	45,100.
<u>MONITORING AND TEST EQUIPMENT:</u> (Including frequency monitor, modulation monitor, oscilloscope, dummy load, vectorscope, video monitors.)	7,800.
<u>PROGRAM ORIGATION EQUIPMENT:</u> (Including control consoles, film chains, cameras, audio tape equipment, video tape equipment, program and distribution amplifiers, limiters, and transcription equipment.	31,000.
<u>ACQUIRING LAND:</u>	- 0 -
<u>ACQUIRING, REMODELING OR CONSTRUCTING BUILDINGS:</u>	40,000.
<u>ITEM 1 CONTINUED:</u>	
<u>OTHER ITEMS:</u> (Itemize below)	
Legal Costs:	2,500.
Engineering Costs:	11,000.
Installation Costs:	10,000.
Other Miscellaneous:	1,500.
<u>TOTAL OTHER ITEMS:</u>	25,000.
<u>TOTAL CONSTRUCTION COSTS</u>	316,500.
<u>ADD ESTIMATED COST OF OPERATION FOR 3 MONTHS:</u>	13,500.
<u>TOTAL COSTS TO BE MET BY APPLICANT:</u>	355,000.

BP870121AH
Magnolia, TX
AM 1520kHz

**FINANCIAL QUALIFICATIONS
OF BROADCAST APPLICANT**

	TOTAL
<u>ANTENNA SYSTEM:</u> (Including antenna, antenna tower, transmission line, phasing equipment, ground system, coupling equipment and tower lighting.)	\$ 87,500.
<u>RF GENERATING EQUIPMENT:</u> (Including xmitter, tubes, filters, diplexer, remote control equipment, and automatic logger.)	17,600.
<u>MONITORING AND TEST EQUIPMENT:</u> (Including frequency monitor, modulation monitor, oscilloscope, dummy load, vectorscope, video monitors.)	6,800.
<u>PROGRAM ORIGATION EQUIPMENT:</u> (Including control consoles, film chains, cameras, audio tape equipment, video tape equipment, program and distribution amplifiers, limiters, and transcription equipment.	31,000.
<u>ACQUIRING LAND:</u>	10,000.
<u>ACQUIRING, REMODELING OR CONSTRUCTING BUILDINGS:</u>	40,000.
<u>ITEM 1 CONTINUED:</u>	
<u>OTHER ITEMS:</u> (Itemize below)	
Legal Costs:	2,500.
Engineering Costs:	9,000.
Installation Costs:	9,000.
Other Miscellaneous:	1,500.
<u>TOTAL OTHER ITEMS:</u>	22,000.
<u>TOTAL CONSTRUCTION COSTS</u>	192,900.
<u>ADD ESTIMATED COST OF OPERATION FOR 3 MONTHS:</u>	12,300.
<u>TOTAL COSTS TO BE MET BY APPLICANT:</u>	227,200.

**FINANCIAL QUALIFICATIONS
OF BROADCAST APPLICANT**

CAMAS, WA
BPED - 870121AJ
AM 700KHz

The Commission is seeking in the questions that follow information as to contracts and arrangements now in existence, as well as any arrangements or negotiations, written or oral, which relate to the present or future financing of the station; the questions must be answered in the light of this instruction.

- 1.(a) Give estimated initial costs of making installation for which application is made. If performed under a contract for the completed work, the facts as to such contract must be stated in lieu of estimates as to the several items. In any event, the cost shown must be the costs in place and ready for service, including the amounts for labor, supervision, materials, supplies and freight. Cost items such as professional fees, mobile and STL equipment, non-technical studio furnishings, etc., should be included under "Other Items" below, and itemized.

	<u>COLUMN I</u> (Use only when itemizing)	<u>COLUMN II</u> (Total)
<u>Antenna System:</u> (Including antenna, antenna tower, transmission line, phasing equipment, ground system, coupling equipment and tower lighting.	\$	\$ <u>182,200.</u>
<u>RF Generating Equipment:</u> (Including transmitter, tubes, filters, diplexer, remote control equipment, and automatic logger.)		<u>43,000.</u>
<u>Monitoring and Test Equipment:</u> (Including frequency monitor, modulation monitor, oscilloscope, dummy load, vectorscope, video monitors.)		<u>8,000.</u>
<u>Program Origination Equipment:</u> (Including control consoles, film chains, cameras, audio tape equipment, video tape equipment, program and distribution amplifiers, limiters, and transcription equipment.		<u>31,000.</u>
<u>Acquiring Land:</u>		<u>10,000.</u>
<u>Acquiring, Remodeling or Constructing Buildings:</u>		<u>40,000.</u>

FINANCIAL QUALIFICATIONS

CAMAS, WA (CONT.)

Item 1 (continued):

Other Items: (Itemize Below)

Legal Costs:	<u>2,500.</u>
Engineering Costs:	<u>11,000.</u>
Installation Costs:	<u>9,000.</u>
Other Miscellaneous:	<u>1,500.</u>

Total Other Items:

24,000.

Total Construction Costs:

314,200.

Add Estimated Cost of Operation for Three Months:

11,100.

Total Costs To Be Met By Applicant:

349,300.

- (b) State the basis of the estimates in (a), above, including complete itemization of the cost of operation for the first three months, including cost of proposed programming.
- (c) The proposed construction is to be financed and paid for in the following manner. The financial plan should provide for sufficient funds to construct the station and operate it for a period of three months without relying on advertising or other station revenues to meet operating costs.

FAMILY STATIONS, INC.
Comparative Balance Sheet (Non-appreciated)

	<u>Audited</u> <u>Dec. 31</u> <u>1986</u>	<u>Audited</u> <u>Dec. 31</u> <u>1985</u>	<u>Audited</u> <u>Dec. 31</u> <u>1984</u>	<u>Audited</u> <u>Dec. 31</u> <u>1983</u>
<u>ASSETS</u>				
<u>Current Assets:</u>				
Cash on Hand and in Banks	695,754	\$724,513	\$432,348	\$388,281
Notes, Accounts and Claims Receivable	112,195	57,147	35,352	27,073

FAMILY SECTIONS, INC.
Comparative Statements of Income and Corporate Equity

<u>Audited</u> <u>Dec. 31</u> <u>1986</u>	<u>Audited</u> <u>Dec. 31</u> <u>1985</u>	<u>Audited</u> <u>Dec. 31</u> <u>1984</u>	<u>Audited</u> <u>Dec. 31</u> <u>1983</u>
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H.B. La Rue, Media Broker

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WEST COAST OFFICE • 44 MONTGOMERY STREET, 5TH FLOOR • SAN FRANCISCO, CALIFORNIA 94104
 EAST COAST OFFICE • 500 EAST 77 TH STREET, SUITE 1909 • NEW YORK, N.Y. 10162

415/434-1750
 212/288-0737

PLEASE REPLY TO:
 WEST COAST OFFICE ☐
 EAST COAST OFFICE ☒ XXX

*Reviewed
 12/6/82
 10 million
 known broker
 backed
 away*

December 3, 1982

Mr. Harold Camping
 President
 Family Stations, Inc.
 290 Hegenberger Road
 Oakland, California 94621

*Call Bertel
 12 AM*

Dear Mr. Camping:

I certainly enjoyed meeting with you on Monday and I am pleased to know that Family Stations, Inc. will look at an offer on their FM stations in Sacramento and San Diego. I have also noted that you would be interested in acquiring an AM property in either or both of these markets to continue the Family Stations voice in the area.

As I mentioned to you on the phone, I need the complete engineering data on both KECR, El Cajon and KEBR, Sacramento, particularly noting the improvements to be made in El Cajon. This should include engineering coverage maps of both properties.

It would also be helpful at this point to have either a summary or copies of the leases at both the studio and transmitter sites.

As I mentioned to you, we have specific clients interested in both markets. The [REDACTED] is interested in acquiring a Sacramento FM and [REDACTED] is looking for a San Diego FM property. [REDACTED] which is headquartered in [REDACTED] owns [REDACTED]

I will be in New York for the next two or three weeks, so please send any information to the East Coast office.

Look forward to hearing from you.

Sincerely yours,

H.B. La Rue
 H.B. La Rue

HBLR:jt

H.B. La Rue, Media Broker

RADIO TV CATHY ADVERTISING CONSULTANTS FOR PROGRAMMING & SALES

H.B. La Rue, Media Broker

RADIO · TV · CATV · APPRAISALS · CONSULTANTS FOR PROGRAMMING & SALES

Kalil & Co., Inc.

3438 North Country Club • Tucson, Arizona 85716 • (602) 795-1050

SEPTEMBER 5, 1984

FRANK KALIL
President

**MR. HAROLD CAMPING
FAMILY RADIO
290 HEGENBERGER ROAD
OAKLAND, CALIFORNIA 94621**

DEAR HAROLD:

**REGARDING OUR PHONE CONVERSATION TODAY, I WILL LOOK FORWARD
TO HEARING FROM YOU NEXT WEEK OR, IF POSSIBLE, SOONER.**

**WHILE [REDACTED] WILL PAY YOU \$7 MILLION, CASH, FOR KECR
IN SAN DIEGO, TIME IS OF THE ESSENCE. THEY WOULD REALLY
LIKE TO DO BUSINESS WITH YOU "YESTERDAY." THEY HAVE A VERY
STRONG REASON FOR WANTING TO ACT IMMEDIATELY AND THAT IS
WHY THEY ARE WILLING TO PAY WHAT MOST PEOPLE WOULD CONSIDER
TO BE AN ABOVE AVERAGE PRICE FOR YOUR STATION.**

THANKS FOR YOUR CONSIDERATION AND I WILL BE STANDING BY.

BEST PERSONAL REGARDS,

A handwritten signature in black ink, appearing to be 'Frank Kalil', written in a cursive, stylized script.

FRANK KALIL

FK:GS

Grandy & Berkson

W JOHN GRANDY

May 7, 1985

Mr. Harold Camping
President
Family Stations, Inc.
290 Hegenberger Road
Oakland, CA 94621

Dear Mr. Camping:

As I noted on the telephone this morning I represent a client who would like to purchase your FM stations in Sacramento and San Diego. Subject to an inspection of the stations, he has authorized me to offer \$10,000,000 for the two stations.

This broadcaster is qualified and interested and will appreciate a reply to his offer.

Sincerely yours,



WJG:lmw

Grandy & Berkson

W JOHN GRANDY

August 28, 1985

Mr. Harold Camping, President
Family Stations, Inc.
290 Hegenberger Road
Oakland, CA 94621

Dear Mr. Camping:

As noted in our telephone conversation of yesterday, I have a client who can and is qualified to pay as much as Fifteen Million Dollars (\$15,000,000.00) for your FM stations in Sacramento and San Diego.

If we can initiate negotiations which might lead to a completion of this transaction, we will be pleased to meet with you.

Sincerely,



WJG:bb